
Revenue by Source
Earned
Earned
\squareInvestment
\squareInvestment
Contributed
Contributed



FY 2018


FY 2017


FY 2019


Revenue Details

| Operating Revenue |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Earned - Program | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| Membership revenue |  |  | n/a |  | n/a |
| Tuitions and registration fees | \$5,592 |  | -100\% |  | n/a |
| Total earned - program | \$5,592 | \$5,802 | 4\% | \$4,435 | -24\% |
|  |  |  |  |  |  |
| Earned - Non-program |  |  |  |  |  |
| Total earned - non-program |  |  | n/a |  | n/a |
| Total earned revenue | \$5,592 | \$5,802 | 4\% | \$4,435 | -24\% |
|  |  |  |  |  |  |
| Contributed | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| Trustee \& board | \$1,000 | \$1,150 | 15\% | \$1,000 | -13\% |
| Individual | \$5,075 | \$3,000 | -41\% | \$3,430 | 14\% |
| Corporate | \$0 | \$0 | n/a | \$0 | n/a |
| Foundation | \$8,900 | \$7,944 | -11\% | \$9,350 | 18\% |
| City government | \$0 | \$0 | n/a | \$0 | n/a |
| County government | \$0 | \$0 | n/a | \$0 | n/a |
| State government | \$19,999 | \$23,650 | 18\% | \$24,090 | 2\% |
| Federal government | \$0 | \$0 | n/a | \$0 | n/a |
| Tribal contributions |  |  | n/a |  | n/a |
| Parent organization support |  |  | n/a |  | n/a |
| In-kind operating contributions | \$20,000 | \$20,000 | 0\% | \$20,000 | 0\% |
| Other contributions | \$1,590 | \$0 | -100\% | \$360 | n/a |
| Total contributed revenue | \$56,564 | \$55,744 | -1\% | \$58,230 | 4\% |
| Operating investment revenue | \$0 | \$0 | n/a | \$0 | n/a |
| Total operating revenue | \$62,156 | \$61,546 | -1\% | \$62,665 | 2\% |
| Total non-operating revenue* | \$0 | \$0 | n/a | \$0 | n/a |
|  |  |  |  |  |  |
| Total revenue | \$62,156 | \$61,546 | -1\% | \$62,665 | 2\% |
| Total revenue less in-kind | \$42,156 | \$41,546 | -1\% | \$42,665 | 3\% |

[^0]Expense Details

|  | FY 2017 | FY 2018 \% Change |  | FY 2019 \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel expenses - Operating |  |  |  |  |  |
| Independent contractors | \$11,665 | \$14,180 | 22\% | \$13,866 | -2\% |
| Professional fees | \$12,425 | \$12,069 | -3\% | \$17,229 | 43\% |
| Total personnel expenses - Operating | \$24,090 | \$26,249 | 9\% | \$31,095 | 18\% |
| Non-personnel expenses - Operating |  |  |  |  |  |
| Advertising and promotion | \$800 | \$662 | -17\% | \$1,000 | 51\% |
| Conferences and meetings | \$1,700 | \$138 | -92\% | \$70 | -49\% |
| Dues and subscriptions | \$100 | \$70 | -30\% | \$50 | -29\% |
| Insurance | \$450 | \$450 | 0\% | \$450 | 0\% |
| Occupancy costs | \$20,000 | \$20,000 | 0\% | \$20,000 | 0\% |
| Office and administration | \$1,000 | \$500 | -50\% | \$799 | 60\% |
| Printing, postage and shipping | \$200 | \$200 | 0\% | \$131 | -34\% |
| Travel | \$3,129 | \$4,654 | 49\% | \$3,596 | -23\% |
| Other operating expenses | \$5,800 | \$2,746 | -53\% | \$2,537 | -8\% |
| Total non-personnel expenses - Operating | \$33,179 | \$29,420 | -11\% | \$28,633 | -3\% |
| Total operating expenses | \$57,269 | \$55,669 | -3\% | \$59,728 | 7\% |
| Non-operating personnel expenses | \$0 | \$0 | n/a | \$0 | n/a |
| Non-operating non-personnel expenses | \$0 | \$0 | n/a | \$0 | n/a |
| Total expenses | \$57,269 | \$55,669 | -3\% | \$59,728 | 7\% |
| Total expenses less in-kind | \$37,269 | \$35,669 | -4\% | \$39,728 | 11\% |

## Balance Sheet

| Assets | FY 2017 | FY 2018 | \% Change | FY 2019 |
| :--- | :---: | :---: | :---: | :---: | \% Change


|  | FY 2017 | FY 2018 | FY 2019 |
| :--- | ---: | ---: | ---: |
| Months of Operating Cash | 5 |  |  |
| Total working capital | $\$ 45,500$ | $\$ 41,000$ | $\mathrm{n} / \mathrm{a}$ |
| Current Ratio | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |  |
| Debt Service Impact | $\mathrm{n} / \mathrm{a}$ |  |  |
| Unrestricted Net Assets Net of Property, Plant and Equipment | $8 \%$ |  |  |
| Operating Margin | $\mathrm{n} / \mathrm{a}$ |  |  |
| Depreciation as a \% of Fixed Assets |  |  |  |
| Leverage Ratio |  |  |  |

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing cash and cash equivalents. Cash + Cash Equivalents / (Total Expense / 12). The ratio is calculated using total numbers since this organization does not have a disaggregated balance sheet.

Total Working Capital consists of the resources available for operations, and in this report is calculated as total current assets minus total current liabilities since this organization does not have a disaggregated balance sheet. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on

Current Ratio (Current Assets divided by Current Liabilities) determintes the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calulated using unrestricted numbers only.
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the \% of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).
Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating. The higher the margin, the more sustainable the organization because it's using more reliable sources of revenue to operate. Low ratios indicate that an organization is using revenue sources with a higher degree of variability and uncertainty. Negative operating margins highlight losses, and an organization's need to increase revenue, decrease expenses, or both, to be sustainable over time.

Depreciation as a \% of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Assets) measures what proportion of your assets are supported by debt. A number in excess of $50 \%$ may indicate liquidity problems, or reduced capacity for future borrowing.


Liberty Children's Art Project
Attendance

| In-person Participation | FY 2017 | FY 2018 \% Change |  | FY 2019 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| In-person participation - paid | 280 | 277 | -1\% | 400 | 44\% |
| In-person participation - free | 990 | 950 | -4\% | 750 | -21\% |
| Total in-person participation | 1,270 | 1,227 | -3\% | 1,150 | -6\% |
|  | FY 2017 |  |  |  |  |
| Types of In-person Attendance |  | FY 2018 \% Change |  | n/a |  |
| Registrants for classes/workshops | 1,270 | n/a |  |  |  |
| Total in-person participation | 1,270 | 1,227 | -3\% | 1,150 | -6\% |
|  |  |  |  |  |  |
| Attendance Ages | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| Children (18 and under) | 1,270 | 1,227 | -100\% | 1,150 | -100\% |
| Children served in schools | 1,100 |  | -100\% |  | n/a |

Other Participation
FY 2017
FY 2018 \% Change
FY 2019 \% Change

## Staffing

| Staff \& Non-Staff Statistics | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of part-time or one-time volunteers | 14 | 10 | -29\% | 10 | 0\% |
| Part-time or one-time volunteers - FTEs | 0.05 | 0.02 | -60\% | 0.01 | -50\% |
| Independent contractors | 12 | 10 | -17\% | 11 | 10\% |
| Artistic Staff \& Non-Staff Statistics | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| Independent contractors that are artists | 12 |  | -100\% |  | n/a |

# Liberty Children's Art Project 

Program Activity

|  | FY 2017 | FY 2018 | \% Change | FY 2019 | \% Change |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Distinct events | 25 | 25 | $0 \%$ | 11 | $-56 \%$ |
| Total events | 634 | 620 | $-2 \%$ | 630 | $2 \%$ |
| Distinct classes/workshops | 4 |  | $-100 \%$ | $n / a$ |  |
| Distinct class series/courses | 21 |  | $-100 \%$ | $n / a$ |  |
| Total classes/class sessions | 634 | 0 | $-100 \%$ | $n / a$ |  |
| Programs offered in schools | 21 |  | $-100 \%$ | $n$ |  |
| Hours of programming in schools | 122 | $-100 \%$ | $n / a$ |  |  |
| Number of schools served | 14 | $-100 \%$ | $n / a$ |  |  |
| Artists placed in schools | 12 | $-100 \%$ | $n / a$ |  |  |


[^0]:    * This line contains: non-operating investment income, transfers \& reclassifications, prior period adjustments, net assets released from restriction, non-operating contributed revenue, non-operating in kind contributions and other non-operating revenue.

